# **zyme**works

# Zanidatamab License and Collaboration Agreement Webcast

**October 19<sup>th</sup>, 2022** Kenneth Galbraith, Chai<u>r & CEO</u>

NYSE: ZYME www.zymeworks.com

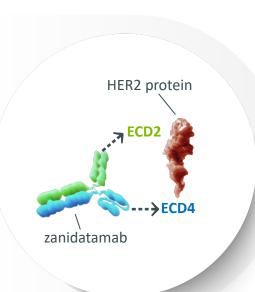
## **Forward-Looking Statements**

This presentation includes "forward-looking statements" or information within the meaning of applicable securities legislation, including Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements in this presentation and the accompanying oral statements include, but are not limited to, statements that relate to Zymeworks' expectations regarding implementation of its corporate goals and meeting expected timelines; Zymeworks' clinical development of its product candidates; related clinical trials; anticipated clinical data presentations and the timing thereof; potential therapeutic effects of zanidatamab and its other product candidates; expected financial performance and future financial position; the commercial potential of technology platforms and product candidates; anticipated continued receipt of revenue from existing and future partners; Zymeworks' preclinical and early stage pipeline and the advancement of such pipeline; anticipated sufficiency of cash resources and other potential sources of cash to fund Zymeworks' planned operations; Zymeworks' ability to execute new collaborations and partnerships; advancement of zanidatamab zovodotin into registrational studies and other product candidates in clinical studies; Zymeworks' ability to satisfy potential regulatory and commercial milestones with existing and future partners; anticipated benefits of our agreement with Jazz Pharmaceuticals: our anticipated cash runway following closing of the agreement with Jazz Pharmaceuticals: the commercial potential of zanidatamab and our and Jazz Pharmaceuticals' ability to obtain regulatory approval of and successfully commercialize zanidatamab; the anticipated timing of closing of our agreement with Jazz Pharmaceuticals and satisfaction of closing conditions: the timing and status of ongoing and future studies and the related data; the timing of and results of interactions with regulators; and other information that is not historical information. Forward-looking statements can often be identified by the use of terminology such as "future," "potential," "progress," "subject to," "anticipate," "plan," "expect," "estimate," "project," "may," "will," "could," "can," "advance", the negatives thereof, variations thereon and similar expressions, or by discussions of strategy. In addition, any statements or information that refer to expectations, beliefs, plans, projections, objectives, performance or other characterizations of future events or circumstances, including any underlying assumptions, are forwardlooking. All forward-looking statements, including, without limitation, Zymeworks' examination of historical operating trends, are based upon our current expectations and various assumptions. Zymeworks believes there is a reasonable basis for its expectations and beliefs, but they are inherently uncertain. Zymeworks may not realize its expectations, and its beliefs may not prove correct. Actual results could differ materially from those described or implied by such forward-looking statements as a result of various factors, including, without limitation: clinical trials may not demonstrate safety and efficacy of any of Zymeworks' or its collaborators' product candidates; any of Zymeworks' or its partners' product candidates may fail in development, may not receive required regulatory approvals, or may be delayed to a point where they are not commercially viable; regulatory agencies may impose additional requirements or delay the initiation of clinical trials; the impact of new or changing laws and regulations; market conditions; Zymeworks' assumptions regarding its financial condition or future financial performance may be incorrect; Zymeworks may not be able to maintain or enter into new partnerships or strategic collaborations; Zymeworks may not be able to achieve additional milestones and receive related payments and royalties from existing or future collaborations; Zymeworks may not be able to obtain clearance under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 and satisfy the other terms and conditions of the transactions contemplated by the License and Collaboration Agreement between Zymeworks and Jazz Pharmaceuticals; the impact of the COVID-19 pandemic on Zymeworks' business, research and clinical development plans and timelines and results of operations, including impact on its clinical trial sites, collaborators, and contractors who act for or on Zymeworks' behalf, may be more severe and more prolonged than currently anticipated; and the factors described under "Risk Factors" in Zymeworks' guarterly and annual reports and other sections of our public filings with the Securities and Exchange Commission and Canadian securities regulators.

Although Zymeworks believes that such forward-looking statements are reasonable, there can be no assurance they will prove to be correct. Investors should not place undue reliance on forward-looking statements. The above assumptions, risks and uncertainties are not exhaustive. Forward-looking statements are made as of the date hereof and, except as may be required by law, Zymeworks undertakes no obligation to update, republish, or revise any forward-looking statements to reflect new information, future events or circumstances or to reflect the occurrences of unanticipated events.

zvmeworks

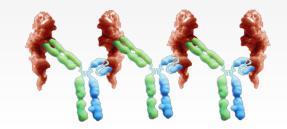
## Zanidatamab: A Bispecific Antibody for HER2-Expressing Cancers



#### Zanidatamab's Unique Binding Geometry Promotes:

- Biparatopic targets two distinct HER2 epitopes and results in HER2 binding across a range of expression levels (low to high)
- HER2-receptor cross-linking, clustering, internalization, and downregulation
  - Enhanced receptor clustering on cell surface (cluster internalization, receptor downregulation)
  - Inhibition of cellular proliferation
- Fc-mediated cytotoxicity: ADCC, ADCP, CDC

#### **Dual HER2-Binding of Zanidatamab Drives Unique MOA**



The geometry of zanidatamab prevents it from binding to the same HER2 molecule

Note: Zanidatamab has been granted Breakthrough Therapy designation by the FDA for patients with previously-treated HER2 gene-amplified BTC as well as two Fast Track designations, one for previously treated or recurrent HER2-positive BTC and another for first-line GEA in combination with standard of care chemotherapy. Zanidatamab also received Orphan Drug designation for the treatment of BTC and GEA in the United States and for gastric cancer and BTC in the European Union.



ADCC: antibody-dependent cellular cytotoxicity; ADCP: antibody-dependent cellular phagocytosis; CDC: complement-dependent cytotoxicity; ECD: extracellular domain; Fc: fragment crystallizable region of antibody; HER2: human epidermal growth factor receptor 2

# Zanidatamab: Developed Internally with ZYME Protein Engineering Expertise



## 2022

### Announces Global Licensing Agreement<sup>1</sup> with Jazz Pharmaceuticals

APAC: Asia Pacific; ASCO: American Society of Clinical Oncology Annual Meeting; BTC: Biliary Tract Cancer; FDA: US Food and Drug Administration; GEA: gastroesophageal adenocarcinoma; IND: investigational new drug application

zymeworks

<sup>1</sup> Excludes commercial territories in Asia Pacific countries controlled by BeiGene

# Broad Opportunities for Zanidatamab in HER2-Targeted Therapy



ZANIDATAMAB SINGLE AGENT ACTIVITY

... and create significant future upside to Zymeworks through milestones and royalties



## Zanidatamab Licensing Agreement: Key Financial Terms

	Licensing Agreement Terms <sup>1</sup>	Additional Details:
Counterparty	Jazz Pharmaceuticals.	<ul> <li>Upfront payments<sup>2</sup> reflect \$50MM one-time payment upon receipt of HSR Clearance and, at Jazz's option, \$325MM</li> </ul>
Upfront Payments <sup>2</sup>	\$375,000,000	after top-line HERIZON-BTC-01 data
Regulatory Milestones	Up to \$525,000,000	<ul> <li>Ongoing zanidatamab related clinical studies and initial BLA to be managed by Zymeworks (100% of costs reimbursed)</li> </ul>
Commercial Milestones	Up to \$862,500,000	<ul> <li>Future zanidatamab-related clinical studies, regulatory filings and commercialization to be managed and funded by Jazz</li> </ul>
Royalties	Tiered royalties of 10 to 20% of net sales	<ul> <li>Jazz to have exclusive license in US, EU, Japan and all other territories except those in Acia Pacific not covered by BeiGene</li> </ul>
Current R&D Spend	All costs for ongoing clinical studies to be	<ul> <li>Zymeworks will continue to supply zanidatamab to Jazz for clinical and commercial use for at least two years (100% of costs reimbursed)</li> </ul>
	reimbursed 100% by Jazz <sup>3</sup>	
Future R&D Spend	Jazz to fund 100% of costs of future studies	
Current R&D Spend Future R&D Spend	reimbursed 100% by Jazz <sup>3</sup>	<ul> <li>Zymeworks will continue to supply zanidatamab to Jazz for clinical and commercial use for at least two years</li> </ul>

<sup>&</sup>lt;sup>1</sup>All dollar values in US Dollars

<sup>3</sup> Costs related to ongoing clinical studies incurred after signing of the agreement to be reimbursed 100% by Jazz

<sup>&</sup>lt;sup>2</sup> Zymeworks is eligible to receive a \$50 million upfront payment, following receipt of the clearance relating to the United States Hart-Scott Rodino Antitrust Improvements Act of 1976 (such clearance, the "HSR Clearance"), and should Jazz decide to continue the collaboration following readout of the top-line clinical data from HERIZON-BTC-01, a second, one-time payment of \$325 million

# Zanidatamab Partnership Provides Renewed Focus and Clarity on Zymeworks' Corporate Strategy

### Renewed Focus on Advancing and Maximizing Value from Early-stage Clinical Pipeline

- Zanidatamab Zovodotin (ZW49): Enables focused spending to move program into a potential registrational study by 2025
- **Technology platforms**: Continued utilization of platforms to generate future best-in-class product candidates in Antibody Drug Conjugate (ADC) and Multi-specific Antibody Therapeutics (MSAT) research areas
- Goal: Advance 5 new product candidates into clinical studies within 5 years
  - Including advancing both ZW171 and ZW191 into the clinic by 2024

## **Clarity on Future Partnering & Collaborations Strategy**

- Achieve ZW49 partnership prior to commencement of registrational studies
- Target partnerships for future product candidates in ex-US markets prior to registrational studies
- Focus on additional partnerships to generate and fund additional product candidates in both ADC and MSAT platforms
- Leverage early-stage collaborations to access technologies/programs that are complementary to in-house capabilities



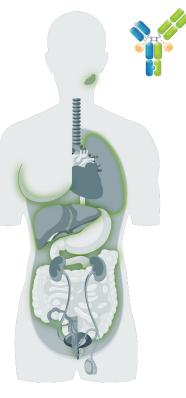
# Focused R&D to Help Drive Next Wave of Development for Difficult-to-Treat Cancers





## Zanidatamab Zovodotin: Differentiated HER2-Targeted ADC

Metastatic Breast



### Zanidatamab zovodotin

has shown single-agent activity in multiple tumor types with a differentiated tolerability profile amongst other HER2-targeted ADCs and has multiple potential pathways for development

Non-Small Cell Lung Cancer (NSCLC)

HER2-amplified, -expressing, and -mutated Cancer (mBC) HER2-positive mBC after previous treatment with T-DXd HER2-low mBC

bladder

Gastroesophageal Adenocarcinoma (GEA) Previously treated HER2-positive GEA Other HER2-expressing Tumors Ovarian, endometrial,

#### **DIFFERENTIATED STRATEGY**

**Differentiated tolerability profile** with no interstitial lung disease, no significant neuropathy, and no significant neutropenia noted to date

**Single-agent activity** across multiple HER2-expressing tumor types

**Potential combinability with standards of care** across indications, with no known overlapping toxicities

Incrementally staged investment in clinical development to maintain cash runway



# Extended Cash Runway Allows Focus on Advancing Pipeline as Zanidatamab Advances to Commercialization

### **Updated Cash Runway Guidance**

Significantly improved cash balance enables Zymeworks to fund planned operations through at least 2026

#### Cash Runway Guidance Includes:

- Receipt upfront payments<sup>1</sup> from Jazz and existing cash resources<sup>2</sup>
- Ongoing funding from Jazz for zanidatamab development
- Certain anticipated regulatory milestones from BGNE and JAZZ related to BTC and GEA
- Certain royalty payments for zanidatamab from Jazz
- Advancement of ZW49 into registrational studies
- Advancement of preclinical product candidates for two new INDs by 2024, plus one annually thereafter

#### Cash Runway Guidance Excludes:

- Proceeds from additional partnerships
- Potential additional regulatory milestones for zanidatamab from BGNE and JAZZ
- Potential commercial milestones for zanidatamab
- Potential royalties for zanidatamab from BGNE

<sup>1</sup>Zymeworks is eligible to receive a \$50 million upfront payment, following receipt of the clearance relating to the United States Hart-Scott Rodino Antitrust Improvements Act of 1976 (such clearance, the "HSR Clearance"), and should Jazz decide to continue the collaboration following readout of the top-line clinical data from HERIZON-BTC-01, a second, one-time payment of \$325 million



<sup>2</sup> Zymeworks has reported cash resources of \$241.8MM as of 6/30/2022

## Key Expected Events & Milestones Throughout the Product Pipeline





## Key Transaction Benefits to Zymeworks



- **Meaningful improvement** to **financial position** and **reduction in future expenditures** allow Zymeworks to focus on growth of exciting early-stage pipeline while zanidatamab advances to commercialization
- Accelerate and expand R&D programs (early R&D and ZW49) while maintaining anticipated cash runway through at least 2026 with a goal of advancing 5 new programs into clinical studies in 5 years
- **Continued management of existing zanidatamab program by Zymeworks**, in partnership with Jazz, including first BLA, leveraging existing internal expertise to progress programs rapidly, with future zanidatamab-related clinical studies, regulatory filings, and commercialization to be managed and funded by Jazz
- **Substantial potential milestone payments** based on global regulatory milestones for zanidatamab in BTC and GEA with further upside from royalties and commercial milestones
- Leverage Jazz's global commercial infrastructure together with BeiGene's complementary strengths in APAC regions to optimize commercialization of zanidatamab without requirement for investment in commercial infrastructure within Zymeworks

Transaction allows zanidatamab to reach a broad group of patients globally and may potentially improve patient outcomes beyond the current standards of care



## Selected Near-Term Upcoming Events for Zymeworks

- 1. Early R&D Day in New York City on October 20<sup>th</sup>
- 2. Q3 Earning Results scheduled for November 8<sup>th</sup>
- 3. SITC poster on TLR7 ADC abstract on November 10<sup>th</sup>
- 4. Stifel Healthcare Conference in NYC on November 16<sup>th</sup>
- 5. Jefferies Healthcare Conference in London on November 15<sup>th</sup> 16<sup>th</sup>
- 6. Spotlight poster presentation for zanidatamab in mBC at SABCS on Dec 9th
- 7. Determination of RP2D for zanidatamab zovodotin (ZW49) by the end of 2022
- 8. Top-line data announcement for registrational study of zanidatamab as monotherapy in 2L+ BTC patients by the end of 2022
- 9. Expected closing of licensing agreement with Jazz Pharmaceuticals by the end of 2022
- 10. Updated corporate goals and financial guidance for 2023 (early 2023)